



Thank you for choosing Tulsa School of Real Estate for your educational needs. We are committed to providing you with a quality educational experience that fits your needs and prepares you for your career in real estate. You have enrolled in the Pre-license online course. Please make sure you save this email. **Please make sure you also save your username and password that you created.** Then go to the student icon symbol at the top right of the home page on the website and click to log into your account each time you come back to take the online course.

Go to **Lesson 1 Course Resources** first. Lesson 1 Course Resources has an overview of the Course and the **required** practice tests you take to pass the course and receive your certificate. The required practice tests start after Lesson 1 Resources with Required Practice Test 1.

Next, please read the online National Book, the online Oklahoma Real Estate License Code and Rules, and all online resources in Lesson 1 Course Resources. Then take the practice tests after each chapter of the online National Book in Lesson 1 Course Resources. If you purchased the Platinum Course, read the hard copy National book, the online Oklahoma Real Estate License Code and Rules, and all the online resources in Lesson 1. Then take the practice tests after each chapter of the hard copy National Book. **After all materials in Lesson 1 Course Resources have been reviewed and the Real Estate videos on important topics have been watched.** Then take the online Required Practice Tests. These required practice tests are comprehensive of all the National and State material. Try not to start the online Practice Tests until you have covered all the online materials and real estate videos on important topics in the Lesson 1 Course Resources. **If you feel confident with the material and have watched the real estate videos and would like to see where your weak areas are when taking the required practice tests, this can be another option when taking the course. Although, make sure you go back and study your weak areas before you take the required practice tests again.**

We encourage you to take these tests as many times as you need. Tulsa School of Real Estate requires an 80% or better on these tests so that you will be prepared for the exam at the Pearson VUE testing center. For the best results, we strongly suggest taking the tests without using your book or online resources, as they will not be available at the testing site. It is important for you to get an idea of any areas in need of further study. The tests are an accurate indication of this only if you take them without help. Lesson 1 Resources will have all the online resources that you will need to pass the course. We have National and State online materials, and the Oklahoma Real Estate License Code and Rules.

Additionally, while preparing for the national/state exam, you should focus on these areas of emphasis: **Valuation and Broker Analysis, Mandated Disclosures, Specialty Areas such as Homeowners Associations, General Contracting of Sub-Divisions, Property Management, Appraising Methods, Disclosures and Hazards, and Closing Statements.** You should also know backwards and forwards the HUD 1 Settlement Statement with complex situations between buyers and sellers, along with the Oklahoma License Code and Rules Book. Please do not be discouraged if you do not pass the tests on the first try; just go back, review the areas of weakness, and keep trying to pass the tests.

Upon passing the tests (80% or higher), a certificate of completion of the 90 hours will be available for you to print and fill out. Please make sure to put your license number on your certificate before uploading it to the Oklahoma Real Estate Commission. **Please let me know if you have any questions or would like to continue to have access to the course after course completion.** We can communicate by phone/text 918-313-4540 or email, chad@tulsaschoolofrealestate.com, or a Zoom call. **Text is the preferred communication method.**

Thank you once again for choosing Tulsa School of Real Estate,

Chad Greer Owner/Instructor